



# CHILDREN'S HAPPY TEETH and HAPPY BRACES PRESENTS:

# **WAY'S TO INCREASE NEW PATIENT FLOW AND MAKE YOUR PRACTICE PROFIT!**

- **INCREASING CASE ACCEPTANCE**
- **NEW PATIENTS INTERNAL REFERRAL**

By: Greg Hughes, DDS

Dr. Hughes brings more than 25 years' experience in dental marketing, consulting & business development. He has lectured to more than 30,000 dentists and office staff on the four main factors that determine long term practice growth... those factors being 1) Customer Acquisition, 2) Consumer Sales, 3) Consumer Retention, and 4) Consumer Reactivation.

# **MEDICARE MANDATES OPTING "IN OR OUT" FOR DENTAL PRACTICES**

By: Kathy A. Moore, MBA

Kathy A. Moore has 29 years' experience in medical and dental fields. She is a veteran in the industry and the owner of Moore Martini Medical. Kathy earned her MBA from JKF University with emphasis in Sales & Marketing.

# **LEARNING OBJECTIVE:**

- **Making Your Marketing Work for You**
- **Building Your Patient's Retentions**
- The Law of Emotion
- Future of Dentistry
- **Benefits of Opting in for Medicare**
- **Using Patient's Major Medical Benefits**

250 REGISTERED DDS AND GUEST

**June 15th, 2016** 5:30pm - 8:30pm

La Mirada Resource Center

**13710 La Mirada Blvd** LA Mirada. CA 90638 (562) 943-7277

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FREE TO ATTEND with 3 CE Credits (Continuing Education)

Wednesday June, 15th 2016 5:30-8:30PM La Mirada Resource Center

13710 La Mirada Blvd. La Mirada. CA 90638

Registration Form:			
Office Name:			
Address:			
Telephone # ( )	-	Fax #: (	) -
Doctors:			
Office Manager:			
Who Will Be Attendin	ıg:		
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			ration Due by June 1, 2016

Please Fax Registration to Children's Happy Teeth / Happy Braces:

(562) 944-4290 or Email to: Events@ChildrensHappyTeeth.com

Questions Please Contact Kim @ (562) 944-8408

This Seminar is sponsored by:



